



Jaime Turcios Zacarias

Senior Associate

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Related Services

Finance ■ Corporate & Finance ■ Structured & Warehouse Finance ■ Capital Markets & Securities ■ Financial Services - Mergers & Acquisitions ■ Real Estate ■ Single-Family Rental (SFR) Financing ■ Data Centers ■ Project Development & Finance

Jaime advises on complex finance and infrastructure deals, with deep experience in energy, project development, and single-family rental financing. He represents both lenders and borrowers globally across a variety of asset classes, and has led major transactions in power, M&A, and capital markets.

Jaime Turcios represents clients in complex transactions including single-family homes, infrastructure, project development and finance, energy, debt issuances in the capital markets, and structuring and negotiating financing facilities. Jaime has significant experience representing both lenders and borrowers on deals involving financing single-family homes and large-scale infrastructure, and he also offers clients an experienced eye toward energy and project development and finance, including the negotiation of power purchase agreements EPC agreements O&M agreements and other project documents. His career has included extensive experience in the development of infrastructure projects around the globe.

Jaime's background includes work at Grupo Terra, a Honduran energy conglomerate, and as a partner at Honduran law firms advising on construction project finance and mergers and acquisitions in the energy sector. His prior experience in the United States includes being part of the commercial deal team for a major New York-headquartered investment bank in their securitized products and secured lending group, where he worked in deals involving single-family homes and pharmaceutical royalties.

Jaime earned his J.D. equivalent at the University of Navarra in Pamplona, Spain, and his LL.M. and certificate in business administration with a finance focus from Northwestern University. Jaime served as a professor of law at Unitec Law School, where he taught a course covering public-private partnerships.

Representative Experience

Project Finance and Development

- Represented an international power generation, infrastructure, and real estate conglomerate in the development and construction of a 42-kilometer voltage transmission line and two substations, including in the negotiation of the Engineering, Procurement, and Construction (EPC) agreement, warranties, and the operation and maintenance agreement negotiation.
- Advised an international power generation, infrastructure, and real estate conglomerate in the development and construction of a 223 MW gas-fired power plant, including in the negotiation of the EPC agreement, warranties and the operation and maintenance agreement negotiation.
- Represented a power generation, distribution, and supply company in the development and construction of a 57.8 MW

diesel engine power plant, including in the negotiation of the EPC agreement, warranties and the operation and maintenance agreement negotiation.

- Represented a Washington, D.C.-based investment fund on its impact investment strategies and execution in Central America.
- Represented an international power generation, infrastructure, and real estate conglomerate in the development, construction, and financing of a 26.53 MW AC solar power plant. Negotiated the EPC agreement, related warranties, financing documents, and local security agreements development financial institutions.
- Represented an international power generation, infrastructure, and real estate conglomerate in the development and construction of a 30 MW wind farm, including in the negotiation of the EPC agreement, warranties, and the operation and maintenance agreement negotiation. Negotiated the EPC agreement and service and maintenance agreement with two bidders.
- Represented a global top-10 cane sugar producer and refiner in cogeneration projects in Central America.
- Represented an international power generation, infrastructure, and real estate conglomerate in the development and construction of a 46.2 MW wind power plant, including in the negotiation of the EPC agreement, warranties, and the operation and maintenance agreement negotiation. Negotiated the EPC agreement and service and maintenance agreement.
- Represented an international power generation, infrastructure, and real estate conglomerate in the development and construction of two 30 MW solar power plants.
- Represented a wind-energy developer in the financings of wind farm projects.
- Represented a company holding a PPA in a joint venture to develop, build, and operate a 77 MW diesel power plant.
- Represented an international power generation, infrastructure, and real estate conglomerate as the borrower in the project financing of a 50 MW power plant. Coordinated permitting and negotiated power purchase agreement with the local utility.
- Represented an international power generation, infrastructure, and real estate conglomerate as the borrower in the project financing for the development and construction of a 33 MW wind power plant.
- Represented an international power generation, infrastructure, and real estate conglomerate as the borrower in the project financing of a 27 MW AC solar power plant.
- Represented an international power generation, infrastructure, and real estate conglomerate in the negotiation of the expansion of a 12 MW wind farm. Provided counsel on the amendments of the financing documents for the disbursement of additional loans by the lenders.
- Represented the Inter-American Development Bank in the structuring of a public-private investment fund focused on tourism projects in Central America. Advised on the corporate governance, tax implications, and governmental relations.
- Represented two international financial institutions in the \$400 million refinancing of a hydroelectric power plant.
- Represented a multilateral financing institution in the financing of a liquefied natural gas floating storage and regasification unit.
- Represented an energy company in the refinancing of a long-term syndicated facility related to a wind power plant.

M&A

- Represented an international infrastructure conglomerate in the acquisition of a wind farm in Nicaragua.
- Represented an international infrastructure conglomerate in the acquisition of a diesel fired cold reserve plant in Panama.
- Represented a European developer in the acquisition of PPAs for wind projects in Honduras.
- Represented a European developer in their bid to purchase several generation assets in Mexico and Colombia.

- Represented an international infrastructure conglomerate in their bid to purchase several hydro generating facilities in Panama.
- Represented an international infrastructure conglomerate in their bid to purchase a coal fired power plant in Guatemala.
- Represented a global top-10 cane sugar producer and refiner in the acquisition of a sugar mill in Central America.

Single-Family Rental (SFR)

- Represented several global banks on multiple SFR warehouse and term loan facilities.
- Represented a national iBuyer on multiple warehouse facilities.
- Represented a national bank as the administrative agent and majority lender on a \$1.5 billion syndicated synthetic securitization term loan.
- Represented a national bank as the administrative agent and lender on three synthetic securitization warehouse loans totaling over \$1 billion.
- Represented a national bank as the administrative agent and majority lender on a \$700 million syndicated synthetic securitization term loan.
- Represented a national bank as the administrative agent and lender on a \$692 million synthetic securitization warehouse loan.
- Represented a national bank as the administrative agent and lender on a \$380 million unrated term loan securitization.

Education

- Northwestern University (LL.M., 2011)
- University of Navarra (J.D. equiv., 2008)

Languages

- Spanish

Bar Admissions

- New York
- Honduras